

MICHELLE KELLY Independent Property Manager

OWNER

What is your business focus?

Renting properties – matching tenants to suitable properties, helping owners keep their rental properties in good condition and occupied with good tenants, providing good service to both owners & tenants

What influenced your career choice?

23 years ago, we purchased our first rental property. We managed it ourselves. Back then we used to collect the rent weekly from the tenant and record the payment in a rent book. As our portfolio grew, so did our knowledge and experience. Property management gave me an opportunity to manage my work life/workload around our children. It also resulted in a lot of weekend work to get the balance right. We were approached by an investment syndicate of out of town owners and asked if we would manage

their Timaru properties. D & M Properties became a registered company in 2006. We trade as "Timaru Rentals" which reflects the nature of our business.

What is unique about your business?

Our slogan, Landlords working for Landlords, we have our own rental properties, so know the struggles an owner goes through. We have encountered almost every scenario with our own residential investment properties and are able to share/relate that experience to solve arising issues.

Best advice you have received?

Trust your gut instinct if it doesn't feel right don't do it. Girls can do anything.

What is one thing people may not know about you?

I love car racing & I am the president of the Timaru Falcon Fairlane car club & proud of it.

What makes you smile the most? Seeing kids succeed.

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Your greatest accomplishment is?

Getting to the top of the Eiffel Tower, I am very very scared of heights & being married to my best friend for 26 years.

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